



# LAKE NDUTU LUXURY TENTED LODGE

## 2018 FULL BOARD RACK RATES





## 1.0 FULL BOARD –RACK RATES IN US \$

The RACK rates for the service to be provided by the Service Provider to the Client shall be as per the below rates:

FULL BOARD	01 <sup>st</sup> April 2018 to 30 <sup>th</sup> November 2018	01 <sup>st</sup> January 2018 to 31 <sup>st</sup> March 2018 01 <sup>st</sup> – 31 <sup>st</sup> December 2018
Single Room	477	645
Per Person Sharing	292	460
3 <sup>RD</sup> Bed	282	450

Only the above Accommodation rates are commissionable to you all the other rates stated on this contract are Net & non-commissionable

RATES INCLUDE:	RATES EXCLUDE:
<ul style="list-style-type: none"> <li>• Full Board accommodation.</li> <li>• Coffee, tea, bottle of drinking water in the room.</li> <li>• Internet access (Wi-Fi available).</li> <li>• TDL -\$ 1.50 per person per night</li> </ul>	<ul style="list-style-type: none"> <li>• Soft and alcoholic drinks.</li> <li>• Transfers to and from the camp.</li> <li>• Game drives and excursions from the camp</li> <li>• Park fees</li> <li>• Flights</li> <li>• Concession fees inclusive of VAT (30\$ per adult per night)</li> </ul>

## 2.0 Child Policy Rate:

- Children of 2 to 12 years sharing with one or two adults: 50% of adult rate
- Children of 2 to 12 years sharing own tent: 80% of adult rate
- Children staying in the Family Suite tents (inter-connecting with their parents): 80% of adult rate

## 3.0 Festive Supplement Rate (Net Rate):

- US \$ 40 per person per day on 24<sup>th</sup>, 25<sup>th</sup>, 26<sup>th</sup>, 31<sup>st</sup> December and 1<sup>st</sup> January
- US \$ 35 per person per day on Easter period from Friday to Monday



#### **4.0 Single Room Policy Rate**

TNS Hospitality will confirm up to a maximum of Two Singles per booking at a single room rate. Any additional single rooms shall be charged at double room rate.

#### **5.0 Game package supplement: US \$300 per Vehicle (net rate)**

The rate is for a half day or full day game drives and transfers from Ndutu airstrip with our highly qualified driver guide.

### **6.0 Rate for Additional Activities & Services (Net rates)**

#### **6.1 Walking Safari: US\$ 25 per person (min. 2 pax)**

This walk is designed to fit into your safari schedule, and can be in the morning or late afternoon when tropical temperatures are cool. A short walk in Ndutu, accompanied by guides and a ranger is an excellent break from game drives, where you will learn several fascinating facts about nature, birds, reptiles, insects and medicinal uses of local plants which you may not fully appreciate from the seat of your safari car. The walk takes about 1.5 hours

#### **6.2 Boma Dinner: US\$ 5 per person (min 5 pax)**

Enjoy a wonderful African outdoor dining experience under a glittering African sky. A sumptuous barbeque meat buffet as well as a four course meal with a welcoming wait staff. Vegetarian meals also available. For groups with 15 pax or more Boma dinner will be offered on FOC basis.

#### **6.3 Bush Lunch: US\$ 55 per person (min. 2 pax)**

Bush meals are a real restaurant set-up in the wilderness with chairs, tables, table cloth, porcelain, glassware, silver cutlery, a chef overseeing live cooking and waiters. The private bush meal site is carefully appointed to provide an environment of exclusivity and bring guests closer to nature in the fresh air. A truly unforgettable experience

#### **6.4 Bush breakfast: US\$ 60 per person (min. 2 pax)**

Guests wanting to celebrate a special occasion or enjoy a bit of romance can arrange for a bush breakfast in the privacy of their tent's balcony or for the more adventurous, a breakfast in the bush.

#### **6.5 Sundowner: US\$ 35 per person (min. 2 pax)**

Ndutu sunsets are beautiful, and we love sharing this unique African bush experience with our guests over a sundowner. The drive to the sundowner site normally starts from the lodge at 6pm or earlier arriving in time for the brief moment of the sun setting over a low hill on the horizon, leaving behind colorful displays of red, gold, orange, crimson...that lingers long after the actual disappearance of the sun. Some guests on game drives would prefer proceeding straight on to the sundowner site to capture the sunset without going back to the lodge. The sundowner site is



carefully chosen, offering uninterrupted wide views of the sunset. Guests will have a choice of soft drinks, dry snacks and canapés to pick. The serene, natural sundowner setting and the contrasting sunset colors is an experience that will stay in your memory for a long time to come.

### 7.0 Meals (subject to advance booking) (Net Rate)

- Hot lunch : US\$ 25per person
- Lunch Box : US\$ 20 per person

### 8.0 SPECIAL ATTENTIONS FOR HONEY MOONERS:

Honeymoon couples shall enjoy a special room set up, a complimentary fruit basket, a private and exclusive breakfast on the view deck or around the pool.



### 9.0 Driver Guides and Tour escort (Net Rate)

Drivers' accommodation & meals at TZS 10000/- net per driver and an additional TZS 2000/- for Lunch box (This can be paid whilst booking or directly at the Camp & non-commissionable)

### 10.0 TERMS AND CONDITIONS

The Reservations and Payment Terms on checking for availability of services shall be binding with strict adherence to the following terms and conditions:

1. All requests/confirmations/amendments or cancellations must be done in writing.
2. Payment of 25% Deposit shall be made to confirm the booking. This deposit is non refundable and non transferrable in high season. Full payment to be received 60 days prior guest arrival date on high season (1<sup>st</sup> December to 31<sup>st</sup> March). Whereas Full payment to be received within 45 days prior arrival for the rest of the year.
3. **Provisional bookings:** Any provisional booking made **more than 45 days** prior arrival shall be released automatically after 14 days, with no notification or follow up from ourselves. **Less than 45 days** we shall only hold provisional bookings for 48 hours. In order to confirm a provisional booking a deposit of 25% of the invoice shall first be made within 14 days. Whereas the balance thereof must be received within **45 days** prior guest arrival in low



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season & **60 days** in high season (01/12 to 31/03).

4. For all requests made within 45 days from arrival date **100%** payment shall be required to confirm the booking.
5. TNS Hospitality will honor a booking and issue a confirmation voucher only when full payments have been received and vice versa.
6. In the event of any increase in VAT, Training Levy, Service charge, adverse cost, exchange rate, camping fees, concession fees, conservation or park fees we reserve the right to adjust the contracts accordingly with immediate effect without prior notice
7. The rate for Cancellation, Reduction in Numbers of Pax or Room Nights shall be as follows based on the total invoice amount:

***A). LOW SEASON (1<sup>st</sup> April 2018 to 30<sup>th</sup> November 2018)***

- From 45 to 30 days notice: 25%
- From 29 days to 8 days notice: 50%
- From 7 days to no-show: 100%

***B). HIGH SEASON (1<sup>st</sup> Jan 2018 to 31<sup>st</sup> of March 2018 & 01 Dec 18-31<sup>st</sup> Of Dec 18)***

- From 60 to 45 days notice: 25%
- From 44 to 8 days notice: 50%
- From 7 days to no-show: 100%

## **9.0 Group Policy**

Complimentary accommodation will be granted to bona fide tour Leader on the basis of 'Half Twin' after every 15 full paying pax excluding Concession Fees, Tourism Development Levy, and taxes on accommodation provided it is pre-booked and confirmed). Single room supplement concession fees and taxes on accommodation are applicable for the T/L staying in own tent. Due to the small size of the property a maximum of 2 T/L will be granted Complimentary accommodation.

## **10.0 Insurances and Others**

All guests must have a comprehensive medical and travel insurance when staying in our facilities. The insurance should cover them for medical/emergency evacuation/baggage loss/flight delay/repatriation/ changes on trip due to circumstances out of our control/ 3rd party amendments or cancellation/change of itinerary/cancellation of safari/theft and other events that might incur a cost or increase of costs which will be deemed to be payable in full in advance if such a case should arise.



### 11.1 Miscellaneous Terms and Conditions

- 11.2 If the terms and conditions of this booking agreement are fully implemented and complied by both parties, non of the parties shall lodge any claims against the other in respect of this agreement
- 11.3 The binding terms and conditions of this agreement shall be marked to take effect for enforcement from the date and day the booking request was made by the Agent to the Service Provider
- 11.4 In the event of any misunderstanding between the parties arising out of this agreement, the parties shall settle the dispute amicably by negotiation between themselves or by the mediator appointed mutually by the parties.
- 11.5 This agreement for Reservations and Payment Terms shall be governed and construed in accordance with the laws and regulations of the United Republic of Tanzania. And in the event the parties have failed to settle the dispute arising out of this agreement by negotiation their matter shall be referred by any of the parties to the Court of the United Republic of Tanzania for settlement

**FOR TNS HOSPITALITY SIGNED BY:**

Name: \_\_\_\_\_  
Signature: \_\_\_\_\_  
Designation: \_\_\_\_\_  
Date: \_\_\_\_\_

**SIGNED BY:**

Name of the company: \_\_\_\_\_  
Name: \_\_\_\_\_  
Signature: \_\_\_\_\_  
Designation: \_\_\_\_\_  
Date: \_\_\_\_\_

CONTACT INFORMATION:

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